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**Daniel C. Hickman**

Department of Business  
University of Idaho  
Moscow, ID 83844  
Office: (208) 885-6704  
Email: dhickman@uidaho.edu

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**Positions Held**

Assistant Professor of Economics, Department of Business, University of Idaho,  
August, 2014 – Present

Assistant Professor, Department of Economics, Eastern Illinois University,  
August, 2010 – July, 2014

**Education**

Ph.D., Economics, University of Colorado, Boulder, August 2010.

M.A., Economics, University of Colorado, Boulder, May 2007.

B.S., Economics (Statistics minor), *Summa cum laude*, University of Nevada,  
Reno, December 2004.

**Research Fields**

Labor Economics, Economics of Education, Behavioral Economics, Public  
Economics, Sports Economics

**Publications**

Meyer, A.G., Hanson, A.R., and D.C. Hickman (2017), "Perceptions of Institutional  
Quality: Evidence of Limited Attention to Higher Education Rankings". *Journal of  
Economic Behavior and Organization*, forthcoming.

Hickman, D.C. and N.E. Metz (2017), "Peer Effects in a Competitive Environment:  
Evidence from the PGA Tour". *Economic Inquiry*, forthcoming.

Hickman, D.C. and A.G. Meyer (2016), "Does Athletic Success Influence  
Persistence at Higher Education Institutions? New Evidence using Panel Data".  
*Contemporary Economic Policy*, forthcoming.

Hickman, D.C. and A.G. Meyer (2016), "Does Eco-labeling of Services Matter?  
Evidence from Higher Education". *B.E. Journal of Economic Analysis and Policy*,  
16(4).

Hickman, D.C. and N.E. Metz (2015), "The Impact of Pressure on Performance: Evidence from the PGA Tour". *Journal of Economic Behavior and Organization*, 116: 319-330.

Hickman, D.C. and W.W. Olney (2011), "Globalization and Investment in Human Capital". *Industrial and Labor Relations Review*, 64(4): 654-672.

Hickman, D.C. (2009), "The Effects of Higher Education Policy on the Location Decision of Individuals: Evidence from Florida's Bright Futures Scholarship Program". *Regional Science and Urban Economics*, 39(5): 553-62.

### **Working Papers**

Hickman, D.C., Kerr, C.A., and N.E. Metz (2016), "Rank and Performance in Dynamic Tournaments: Evidence from the PGA Tour". (Revisions requested).

Miller, J. and D.C. Hickman (2016), "Zipf's Law, Agglomeration, and the Location of Washington Wineries". (Currently under review).

Hickman, D.C. (2014), "The Consequences of Tournament Structure Choice: Evidence from NCAA Basketball Conference Tournaments"

### **Works in Progress**

Burdina, M., D.C. Hickman, and N.E. Metz, "Evidence of the Nappy Factor in Professional Golfers"

Hickman, D.C. and N.E. Metz, "Loss Aversion in Competition: Evidence from PGA Tour Match Play"

Hickman, D.C. "The Effects of Non-traditional College Enrollments on Geographic Mobility"

### **Presentations**

November 2016      Southern Economics Association Annual Meeting, Washington, DC  
"Perceptions of Institutional Quality: Evidence of Limited Attention to Higher Education Rankings" (presented by coauthor Andrew Meyer)

June 2016            Western Economics Association Annual Meeting, Portland, OR  
(1) "Loss Aversion in Competition: Evidence from PGA Tour Match Play"  
(2) "Rank and Performance in Dynamic Tournaments: Evidence from the PGA Tour" (presented by coauthor Craig Kerr)

April 2016	Midwest Economics Association Annual Meeting, AERE sessions, Evanston, IL “Does Eco-labeling of Services Matter? Evidence from Higher Education” (presented by coauthor Andrew Meyer)
March 2016	International Atlantic Economics Conference, Lisbon, Portugal “Zipf’s Law, Agglomeration, and the Location of Washington Wineries” (presented by coauthor Jon Miller)
September 2015	CU Environmental and Resource Economics Workshop, Aspen, CO “Does Eco-labeling of Services Matter? Evidence from Higher Education” (presented by coauthor Andrew Meyer)
June 2015	Western Economics Association Annual Meeting, Honolulu, HI “Peer Effects in a Competitive Environment: Evidence from the PGA Tour” (presented by coauthor Neil Metz)
February 2015	MIT/Sloan Sports Analytics Conference, Boston, MA Invited presentation of “The Impact of Pressure on Performance: Evidence from the PGA Tour” with coauthor Neil Metz.  Western Regional Science Association Annual Meeting, Tucson, AZ “Growth and Location in the Washington Wine Industry” (presented by coauthor Jon Miller)
January 2015	Economic Modeling Specialists International (EMSI), Moscow, ID Invited guest lecture: “An Introduction to Behavioral Economics”
June 2014	Western Economics Association Annual Meeting, Denver, CO “The Impact of Pressure on Performance: Evidence from the PGA Tour” (presented by coauthor Neil Metz)
October 2013	Missouri Valley Economics Association Annual Meeting, Kansas City, MO “The Consequences of Tournament Structure Choice: Evidence from NCAA Basketball Conference Tournaments”
May 2013	University of Central Oklahoma, Department of Economics Invited guest lecture: “The Economics of Inequality”
March 2013	University of Nevada Las Vegas, Department of Physical Therapy Invited guest lecture: “Economic Valuation of Health Outcomes”

- October 2012 Missouri Valley Economics Association Annual Meeting, Memphis, TN  
 “State Support for Higher Education and Educational Outcomes”
- October 2011 Missouri Valley Economics Association Annual Meeting, Kansas City, MO  
 “The Effects of State Higher Education Grant Aid on Students and the State”
- April 2011 Eastern Illinois University Economics Department Seminar  
 “Globalization and Investment in Human Capital”
- March 2011 Midwest Economic Association Annual Meeting, St Louis, MO  
 “The Effects of Higher Education Structure on the Skill Level of a State's Workforce”

**Teaching Experience**

University of Idaho

- Principles of Microeconomics
- Econometrics
- Labor Economics
- Public Finance

Eastern Illinois University

- Principles of Microeconomics
- Principles of Microeconomics (Honors)
- Problems in Labor Economics (Masters)
- Urban and Regional Economics (Undergraduate)
- Labor Economics (Undergraduate)
- Statistics Applied to Economics II
- Introduction to Econometrics

University of Colorado

- Statistics with Computer Applications
- Math Tools for Economists I
- Principles of Microeconomics (Teaching Assistant)
- Principles of Macroeconomics (Teaching Assistant)

**Advising**

University of Idaho

- Master’s Thesis (committee member)  
 Anna Brown (Spring 2015 – Agricultural Economics)

Eastern Illinois University

Master's Thesis (primary advisor)  
Zubair Zuven (spring 2014)  
Karen Lockhart (fall 2013)  
Kenneth Shepherd (spring 2012)

Master's Thesis (committee member)  
Kate Sroka (spring 2014)  
Jasmina Patel (summer 2013)  
Mahlet Gezahegn (spring 2012)  
Mohammed Dawood (fall 2011)

Graduate Forum

Stephen Bennett (fall 2011 – Primary Advisor)  
Craig Knight and Kanayo Ugur (spring 2010 – Committee Member)

**Professional Service**

Referee

*Canadian Journal of Regional Science, Economics of Education Review, Economic Inquiry, Growth and Change, Journal of Economic Behavior and Organization, Journal of Sports Economics, Journal of Urban Economics, Regional Science and Urban Economics*

Committees

University of Idaho

Search Committee, Department of Business Administrative Assistant, spring 2017  
Search Committee, Assistant Professor of Economics, fall 2016  
Search Committee, Instructor of Finance, fall 2016  
College of Business and Economics Strategic Planning Goal 3 Committee, member (spring 2017-present, chair (fall 2016-spring 2017))  
College of Business and Economics Curriculum Committee, fall 2014-present  
University Committee on General Education, fall 2016-present  
University Research Council, spring 2015-spring 2016

Eastern Illinois University

Illinois Higher Education Finance Committee Advisory Group, 2010-2011  
University Parking Appeals Committee 2011-2012  
University Library Advisory Board, fall 2013-July 2014  
College of Sciences GSI Award Committee, spring 2012 – July 2014  
College of Sciences Curriculum Committee, member (fall 2010, 2012-2013), vice-chair (fall 2013-July 2014)  
College of Sciences Admissions Review Committee, 2010-2011  
Department of Economics Graduate Program Committee fall 2013-2014

Department of Economics Curriculum Committee, 2010 - 2014  
Department of Economics Standards Committee, 2010 – 2014  
Department of Economics Assessment (Research sub-committee), member  
(2010-2011, chair (2011-2012))

### **Awards and Honors**

#### University of Idaho

- CBE First Interstate Bank Outstanding Teaching Award, 2016-2017
- CBE Excellence Junior Faculty Fellowship, spring 2017
- Laine and Claudia Meyer Excellence Junior Faculty Fellowship, spring 2016
- Bruce Pitman/CBE Excellence Junior Faculty Fellowship, spring 2015
- 2014 ShotLink Intelligence Prize, presented by the PGA Tour and CDW. \$30,000 in technology awarded for the best new use of ShotLink statistics by academics. Shared with coauthor Neil Metz.

#### Eastern Illinois University

- Nominated for Distinguished Honors Faculty Member, spring 2013
- University Achievement and Contribution Award – Teaching, 2011-2012
- Early Research Support Grant, spring 2013
- Early Research Support Grant, spring 2011
- Council on Faculty Research Summer Research Grant (\$4500), summer 2011

#### University of Colorado

- Graduate Award for Public Policy Research, spring 2009
- Dissertation Research Fellowship, fall 2008
- Rueben A. Zubrow Fellowship in Economics, spring 2008  
“For outstanding Economics doctoral students who have an unusual  
commitment to university teaching as well as research”
- Graduate Fellowship, spring 2007
- Graduate Fellowship, fall 2005