University of Idaho College of Agricultural and Life Sciences



EBB-D4-12 Costs and Returns for a 2500-Head Free Stall Dairy in Southern Idaho

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Budget spreadsheets are available at the following link: http://web.cals.uidaho.edu/idahoagbiz/enterprise-budgets/

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Background & Assumptions

Economic costs are used in the University of Idaho costs and returns estimates. All resources are valued based on market price or opportunity cost. This budget represents the average costs and returns per cow associated with a 2500-cow dairy herd. The rolling 365-day 3.5% fat-corrected milk for the year is 23,376lb per cow, which is the state average for 2012. The herd is milked twice daily in a double 36 parallel parlor. Cows are grouped in three production strings and fed a total mixed ration.

Free stalls provide housing for the milking cows. Loose housing is provided for dry cows. All pens have lock-type stanchions for herd management. The owner contributes to the daily labor requirement. The \$2,886 per cow facility investment is based on the best estimate of current cost and the average value of each component over its useful life.

Dairy Overview

Herd Information

The herd consists of 2500 cows total with 85 percent of cows in milk (2100 milking + 400 dry). The herd replacement rate is 40% annually (cull loss and mortality) with ready-to-calve heifers used as replacement (\$1,289 per head). The herd has a 8% mortality rate on mature cows and an average 13.8-month calving interval.

Labor

As shown below in Table 1, all milking labor is hired (55 hours/day includes all cleanup). Feeding labor is hired labor (14 hours/day for feeding plus time to do rations). Facility management labor is split between hired (20 hours/day) and owner (4 hours/day). Herd management labor is also split between the herd manager plus hired labor (21 hours/day) and the herd owner (4 hours/day). Manure is managed in open lots and removed twice a year by a custom operator. Feed lanes are scraped once or twice daily.

Feeds

Total Mixed Rations (TMR) are combined with alfalfa using a vertical mixer. A base commodity mix is fed to all cows. In addition, the milking herd receives a supplement mix. These two blends are purchased are created by a consultant who creates rations based on current relative costs and cattle nutrient needs to meet the requirements of each group of cows. A representative daily feed ration would consist of hay, grain, and other supplements as shown in Table 2. Average total feed cost per cow for the herd is \$6.04 per day.

Herd Health

Artificial insemination (AI) is used for breeding. Breeding, testing, veterinary services, and medicine are included in the annual veterinary services charge.

Table 1. Daily (hr/herd) and Annual (hr/head) Labor

	Daily (ł	nr/herd)	Annual labor (hr/cow)					
	Hired	Owner	Hired Owner Total					
Milking	55.0	0.0	8.0	0.0	15.4			
Feeding	14.0	0.0	2.0	0.0	2.0			
Facility mgmt.	20.0	4.0	3.0	0.6	1.7			
Herd mgmt.	21.0	4.0	3.0	0.6	3.4			
Manure mgmt.	0.0	0.0	0.0	0.0	0.0			
Total	110.0	8.0	16.0	1.2	17.2			

Table 2. Daily Feed Ration, Quantities and Costs									
	Quantity	Price	Cost						
Feed item:	lb/day	\$/lb	\$/day						
Alfalfa hay, dairy	12.42	\$11.75	\$1.46						
Feeder hay	3.79	\$10.55	\$0.40						
Close-up hay	0.36	\$11.55	\$0.04						
Straw	0.39	\$2.75	\$0.01						
Corn silage (32%DM)	33.28	\$2.00	\$0.67						
Beet pulp	2.34	\$8.00	\$0.19						
Corn	8.89	\$12.61	\$1.12						
Barley	0.00	\$11.50	\$0.00						
Canola	2.30	\$15.25	\$0.35						
Distillers	4.48	\$12.50	\$0.56						
Cottonseed	4.45	\$17.50	\$0.78						
Molasses	1.64	\$8.25	\$0.14						
Mineral, fresh cows	0.09	\$43.75	\$0.04						
Mineral, lactating cows	0.95	\$25.75	\$0.25						
Mineral, dry cows	0.03	\$64.20	\$0.02						
Mineral, close-up cows	0.06	\$42.50	\$0.02						
Total cost per c	lay, all cow	/S	\$6.04						

Summary of Annual Costs and Returns for Operating a 2500-Head Free Stall Dairy in Southern Idaho, 2012 (\$/head/year)

Annual Milk Production (cwt/head)	233.76
Milk Price (\$/cwt)	\$17.53
Annual Milk Revenue (\$/head/year)	\$4,098
Total Revenue (\$/head/year)	\$3,715
Annual Feed Costs (\$/head/year)	\$2,206
Total Variable Costs (\$/head/year)	\$3,384
Fixed Costs (\$/head/year)	\$627
Total Costs (\$/head/year)	\$4,011
Returns over Variable Costs (\$/head/year)	\$330
Returns over Total Costs (\$/head/year)	-\$296

In the spreadsheet version, you can change values in red and they will be updated throughout the budget.

Table 1: Annual Enterprise Budget for a 2500-Head Free Stall Dairy

Nome:		Value or	Value or	Price or	No. of		Quantity	
Milk Bull Calves	/Head/Yr Cost/Cw	Cost/Head/Yr	Cost/Dairy	Cost	Cows	Unit	Per Head	Item
Ball Calves	.58 \$15.89	\$3,714.58	\$9,286,459					Income:
Sall Calves 0.51 head 2500 \$120.00 \$153,000 Felefer Calves 0.51 head 2500 \$200.00 \$255,000 \$255	\$3,442.16 \$14.			\$17.53	2100	cwt	233.76	
Helfer Calves 0.51 head 2500 \$200.00 \$225,000 \$227,305 \$200 \$200.00 \$225,000 \$227,305 \$200 \$200.00 \$227,305 \$200 \$200.00 \$227,305 \$200 \$200.00 \$227,305 \$200 \$200.00 \$227,305 \$200 \$200.00	\$61.20 \$0.	\$61.20		\$120.00			0.51	Bull Calves
Departure Costs	\$102.00 \$0.							Heifer Calves
Space Spac	\$109.22 \$0.							
Alfalfa hay, dairy 2,27 head 2500 \$235.00 \$1,331,858 \$5 Feeder hay 0.69 head 2500 \$211.00 \$364,768 \$1 Close-up hay 0.07 head 2500 \$221.00 \$38,425 \$ Straw 0.07 head 2500 \$50.00 \$9,802 Corn sliage (32%DM) 6.607 head 2500 \$40.00 \$607,288 \$2 Beet pulp 0.43 head 2500 \$40.00 \$607,288 \$2 Beet pulp 0.43 head 2500 \$200.00 \$171,094 \$ Corn 1.62 head 2500 \$220.00 \$0 Canola 0.42 head 2500 \$200.00 \$0 Canola 0.42 head 2500 \$305.00 \$319,878 \$1 Cittlers 0.82 head 2500 \$305.00 \$510,935 \$2 Cittonseed 0.81 head 2500 \$350.00 \$711,108 \$2 Cottonseed 0.81 head 2500 \$350.00 \$711,108 \$2 Cottonseed 0.81 head 2500 \$350.00 \$711,108 \$2 Cottonseed 0.81 head 2500 \$365.00 \$510,935 \$2 Cottonseed 0.81 head 2500 \$360.00 \$711,108 \$2 Cottonseed 0.81 head 2500 \$360.00 \$223,955 \$5 Cottonseed 0.81 head 2500 \$515.00 \$223,955 \$5 Cottonseed 0.81 head 2500 \$361.93 \$904,825 \$3 Cotton								Operating Costs:
Close-up hay	.66 \$9.44	\$2,205.66	\$5,514,159 \$					Feed (ton/head/yr):
Close-up hay	532.74 \$2.	\$532.74	\$1,331,858	\$235.00	2500	head	2.27	Alfalfa hay, dairy
Close-up hay	145.91 \$0.	\$145.91	\$364,768	\$211.00	2500	head	0.69	
Straw 0.07 head 2500 \$55.00 \$9,802 Corn silage (32%DM) 6.07 head 2500 \$40.00 \$607,288 \$2 deet pulp 0.43 head 2500 \$160.00 \$171,094 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$15.37 \$0.	\$15.37	\$38,425	\$231.00		head	0.07	Close-up hay
Corn silage (32%DM)	\$3.92 \$0.	\$3.92	\$9,802	\$55.00			0.07	Straw
Seet pulp 0.43 head 2500 \$160.00 \$171,094 \$5		\$242.92						
Corn		\$68.44						
Barley		\$409.38						
Canola 0.42 head 2500 \$305.00 \$319,878 \$1	\$0.00 \$0.							
Distillers Dis		\$127.95						
Cottonseed		\$204.37						
Molasses 0.30 head 2500 \$165.00 \$123,508 \$ \$ \$ \$ \$ \$ \$ \$ \$		\$284.44						
Mineral, fresh cows 0.02 head 2500 \$875.00 \$36,387 \$ \$ \$ \$ \$ \$ \$ \$ \$		\$49.40						
Mineral, lactating cows 0.17 head 2500 \$515.00 \$223,955 \$ \$ \$ \$ \$ \$ \$ \$ \$								
Mineral, dry cows 0.01 head 2500 \$1,284.00 \$19,070 Mineral, close-up cows 0.01 head 2500 \$850.00 \$22,622 Mineral, close-up cows 0.01 head 2500 \$850.00 \$22,622 Mineral, close-up cows 52,946,443 \$1,179 Mineral, close-up costs 1.00 head 2500 \$361.93 \$904,825 \$3 4erd replacement costs 1.00 head 2500 \$205.00 \$512,500 \$2 Mineral, preeding, testing 1.00 head 2500 \$73.13 \$182,825 \$5 \$5 \$5 \$5 \$5 \$5 \$5		\$14.55						The state of the s
Mineral, close-up cows 0.01 head 2500 \$850.00 \$22,622 Collect costs		\$89.58						
State & association charges 1.00 head 2500 \$361.93 \$904,825 \$381.93 \$391.93	\$7.63 \$0.							
Labor, including fringe costs 1.00	\$9.05 \$0.	\$9.05	\$22,622	\$850.00	2500	head	0.01	Mineral, close-up cows
### Proof replacement costs ### 1.00								
Supplies 1.00 head 2500 \$73.13 \$182,825 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		\$361.93				head		
Supplies 1.00 head 2500 \$229.21 \$573,025 \$2	205.00 \$0.	\$205.00		\$205.00	2500	head	1.00	Herd replacement costs
Repairs and maintenance 1.00 head 2500 \$72.10 \$180,250 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		\$73.13		\$73.13	2500	head	1.00	Veterinary, breeding, testing
Dutilities	229.21 \$0.	\$229.21	\$573,025	\$229.21	2500	head	1.00	Supplies
Milk hauling 1.00 head 2500 \$64.94 \$162,350 \$ \$	\$72.10 \$0.	\$72.10	\$180,250	\$72.10	2500	head	1.00	Repairs and maintenance
State & association charges 1.00 head 2500 \$36.63 \$91,575 \$ \$ Miscellaneous (fuel, insur., etc.) 1.00 head 2500 \$62.95 \$157,375 \$ \$ \$ \$ \$ \$ \$ \$ \$	\$39.18 \$0.	\$39.18	\$97,950	\$39.18	2500	head	1.00	Utilities
State & association charges 1.00 head 2500 \$36.63 \$91,575 \$ \$ Miscellaneous (fuel, insur., etc.) 1.00 head 2500 \$62.95 \$157,375 \$ \$ \$ \$ \$ \$ \$ \$ \$	\$64.94 \$0.	\$64.94	\$162,350	\$64.94	2500	head	1.00	Milk hauling
Miscellaneous (fuel, insur., etc.) Interest (2 mos. Average use) Interest (2 mos. Average u		\$36.63						· ·
Interest (2 mos. Average use) 0.17 \$ \$8,376,834 \$0.06 \$83,768 \$ Total Operating Costs \$8,460,602 \$3,35		\$62.95						
Net Returns Above Variable Costs \$825,857 \$33 Fixed Costs: \$1,566,949 \$67 Capital recovery* 1.00 head 2500 \$529.09 \$1,322,721 \$57 Insurance* 1.00 herd 1 \$32,712.56 \$32,713 \$1 Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8		\$33.51						
Net Returns Above Variable Costs \$825,857 \$33 Fixed Costs: \$1,566,949 \$67 Capital recovery* 1.00 head 2500 \$529.09 \$1,322,721 \$57 Insurance* 1.00 herd 1 \$32,712.56 \$32,713 \$1 Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8		40.00.00	40.000.000					
Fixed Costs: \$1,566,949 \$67 Capital recovery* 1.00 head 2500 \$529.09 \$1,322,721 \$57 Insurance* 1.00 herd 1 \$32,712.56 \$32,713 \$1 Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8	,384.24 \$14.48	\$3,384.24	\$8,460,602					Total Operating Costs
Capital recovery* 1.00 head 2500 \$529.09 \$1,322,721 \$57 Insurance* 1.00 herd 1 \$32,712.56 \$32,713 \$1 Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8	330.34 \$1.41	\$330.34	\$825,857					Net Returns Above Variable Costs
Capital recovery* 1.00 head 2500 \$529.09 \$1,322,721 \$57 Insurance* 1.00 herd 1 \$32,712.56 \$32,713 \$1 Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8	526.78 \$2.68	\$626.78	\$1,566,949					Fixed Costs:
nsurance* 1.00 herd 1 \$32,712.56 \$32,713 \$1 Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8		\$529.09		\$529.09	2500	head	1.00	Capital recovery*
Overhead (2.5% Oper Costs) 1.00 herd 1 \$211,515.05 \$211,515 \$8		\$13.09						·
	o4.01 \$0.36	\$84.61	\$211,515	φ211,010.00	1	neru	1.00	· · · · ·
			440 000 000					
Total Costs (Operating and Fixed) \$10,027,551 \$4,0	,011.02 \$17.16	\$4,011.02	\$10,027,551					Total Costs (Operating and Fixed)
Net Returns Above Total Costs -\$741,091 -\$2	296.44 -\$1.27	-\$296.44	-\$741,091					Net Returns Above Total Costs

Breakeven Price and Yield

The first breakeven analysis below presents breakeven milk prices (\$/cwt) that will cover operating costs, ownership costs, and total costs for the base yield in the enterprise budget above, as well as for milk yields that are 10% above and below the base yield. The second breakeven analysis below presents breakeven yields that will cover operating costs, ownership costs, and total costs for the base price in the enterprise budget above, as well as for milk prices that are 10% above and below the base yield. In the spreadsheet version (Excel), you can change the numbers in the percentages in the orange cells and all values will be updated. Costs, prices, and yields in this breakeven table are all linked to values in the budget above, so any changes in the budgetswill be automatically updated in these breakeven analyses.

	Breakeven Mil	k Prices (\$/cwt)	:	
		Base		
	Less:	Yield	Plus:	Plus:
	10%	(cwt/hd/yr):	10%	10%
	\$210.38	\$233.76	\$257.14	\$282.85
Operating Cost Breakeven	\$16.09	\$14.48	\$13.16	\$11.96
Ownership Cost Breakeven	\$2.98	\$2.68	\$2.44	\$2.22
Total Cost Breakeven	\$19.07	\$17.16	\$15.60	\$14.18
	Breakeven Yiel	ds (cwt/hd/year):	
	Less:	Base Price	Plus:	Plus:
	10%	(\$/cwt):	10%	10%
	\$15.78	\$17.53	\$19.28	\$21.21
Operating Cost Breakeven	214.5	193.1	175.5	159.5
Ownership Cost Breakeven	39.7	35.8	32.5	29.5
Total Cost Breakeven	254.2	228.8	208.0	189.1

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06-13 (revised)

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Table 2. Capital Costs for 2500-Head Free Stall Dairy in Southern Idaho

Table 2. Capital Costs for 2500-Head Free Stall Dairy in Southern Idaho Quantity Price or Value										
ltem	Per Dairy	Unit	Cost	Cost						
	,									
Initial Capital Outlays:										
Cattle:				\$3,062,500						
Initial cow purchase	2,500	hd	\$1,225	\$3,062,500						
Land:				\$1,787,500						
Land purchase	150	ac	\$4,000	\$600,000						
Site Prep: Permits, well, roads	2,500	hd	\$475	\$1,187,500						
Feeding Facilities: Scales	1	farm	\$100,000	\$211,710 \$100,000						
Commodity shed, 7 bays	1	farm	\$105,000	\$105,000						
Hay storage (1,200 tons)	2	farm	\$2,680	\$5,360						
Hay tarps, 50' x 50'	3	stack	\$450	\$1,350						
		otaon	ψ 150							
Freestall Barn			44	\$3,750,000						
Stalls, in 5 barns, 525' x 210'	2,500	stall	\$1,500	\$3,750,000						
Milking Barn				\$1,181,000						
Building	3,500	sq ft	\$70	\$245,000						
Double 36 parallel stalls	72	stall	\$13,000	\$936,000						
Hospital Barn				\$226,000						
Building	1,000	sq ft	\$70	\$70,000						
Double 6 parallel stalls	12	stall	\$13,000	\$156,000						
				¢1 200 E02						
Machinery: Generator	1	farm	\$45,000	\$1,208,503 \$45,000						
Farm pickups, new	1	farm	\$40,000	\$40,000						
Farm pickups, used	1	farm	\$20,000	\$20,000						
4-wheelers	1	farm	\$6,000	\$6,000						
10-wheel truck (manure removal)	2	farm	\$60,000	\$120,000						
Tractor-125 HP	1	farm	\$95,000	\$95,000						
Tractor-75 HP	1	farm	\$55,000	\$55,000						
Tractor-60 HP	1	farm	\$41,000	\$41,000						
Straw Spreader	2	farm	\$35,000	\$70,000						
Loaders, used	2	farm	\$74,000	\$148,000						
Skid steer loader	2	farm	\$35,000	\$70,000						
Telehandler loader	1	farm	\$50,000	\$50,000						
Semis, with feedbox mixers, new	1	farm	\$125,000	\$125,000						
Semis, with feedbox mixers, used	1	farm	\$95,000	\$95,000						
Dump truck	2	farm	\$16,188	\$32,376						
Vacuum tank	1	farm	\$64,500	\$64,500						
Backhoe Boxscraper	1 1	farm	\$45,000 \$3,000	\$45,000 \$3,000						
Brush hog, 10'	1	farm	\$9,127	\$9,127						
Gooseneck trailer, 28'	1	farm farm	\$24,500	\$24,500						
Miscellaneous	1	farm	\$50,000	\$50,000						
	-		453,000							
Insurance:			40000	\$32,713						
Insur., facilities @ \$5 per \$1,000	1	farm	\$26,844	\$26,844						
Insur., machinery, @ \$4 per \$1,000	1	farm	\$4,834.01	\$4,834						
Liability Insur. (\$1 million coverage)	1	farm	\$1,035	\$1,035						
Total Capital Costs				\$11,459,926						
Capital Costs per Head				\$4,584						
Assessment Constant Constant (Co. 1)	- Value V2			ÅF 604 005						
Average Capital Costs (Purchase - Salvage	e value)/2			\$5,621,235						
Average Capital Costs per Head				\$2,248						
Total Capital Recovery Costs				\$1,322,721						
Capital Recovery Costs per Head				\$529						

Table 3: Monthly Summary of Returns and Expenses for a 2500-Head Free Stall Dairy in Southern Idaho

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Production:													
Milk	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$656,719	\$7,880,622
Bull Calves	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$1,972	\$23,658
Heifer Calves	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$7,323	\$87,876
Cull Cows	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$5,873	\$70,476
Total Receipts	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$671,886	\$8,062,632
Operating Inputs:													
Alfalfa hay, dairy	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$70,844	\$850,122
Feeder hay	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$12,246	\$146,946
Close-up hay	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$1,663	\$19,956
Straw	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$817	\$9,804
Corn silage (32%DM)	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$44,282	\$531,378
Beet pulp	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$139,014
Corn	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$64,930	\$779,154
Barley													
Canola	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$21,413	\$256,956
Distillers	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$28,101	\$337,212
Cottonseed	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$44,021	\$528,246
Molasses	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$9,669	\$116,028
Mineral, fresh cows	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$3,032	\$36,384
Mineral, lactating cows	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$18,664	\$223,962
Mineral, dry cows	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$19,104
Mineral, close-up cows	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$1,887	\$22,644
Supplies	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$35,626	\$427,506
Utilities	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$11,250	\$135,000
Labor, including fringe costs	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$74,793	\$897,510
Herd replacement costs	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$59,792	\$717,504
Repairs & maintenance	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$30,625	\$367,500
Milk hauling	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$12,709	\$152,502
State & association charges	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$125,004
Misc. (fuel, insur., etc.)	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$33,334	\$400,002
Interest	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$24,375	\$292,500
Veterinary Medicine	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$18,125	\$217,500
Machinery (Fuel,Lube,Repair)	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,501	\$2,513	\$30,024
Vehicles (Fuel and Repair)	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,497	\$1,504	\$17,965
Equipment (Repair)	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$3,654
Housing, Improvements (Repair)	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,668	\$10,719	\$128,061
Taxes and Insurance	\$45,676	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$45,676
Total	\$706,432	\$660,756	\$660,756	\$660,756	\$660,756	\$660,756	\$660,756	\$660,756	\$660,756	\$660,756	\$660,756	\$660,826	\$7,974,818

Table 4: Monthly Feed Requirements (tons) for a 2500-Head Free Stall Dairy in Southern Idaho

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Feed (tons):													
Alfalfa hay, dairy	473	473	473	473	473	473	473	473	473	473	473	473	5670
Feeder hay	144	144	144	144	144	144	144	144	144	144	144	144	1728
Close-up hay	14	14	14	14	14	14	14	14	14	14	14	14	168
Straw	15	15	15	15	15	15	15	15	15	15	15	15	180
Corn silage (32%DM)	1265	1265	1265	1265	1265	1265	1265	1265	1265	1265	1265	1265	15180
Beet pulp	89	89	89	89	89	89	89	89	89	89	89	89	1068
Corn	338	338	338	338	338	338	338	338	338	338	338	338	4056
Barley	0	0	0	0	0	0	0	0	0	0	0	0	0
Canola	88	88	88	88	88	88	88	88	88	88	88	88	1050
Distillers	171	171	171	171	171	171	171	171	171	171	171	171	2046
Cottonseed	170	170	170	170	170	170	170	170	170	170	170	170	2034
Molasses	63	63	63	63	63	63	63	63	63	63	63	63	750
Mineral, fresh cows	4	4	4	4	4	4	4	4	4	4	4	4	42
Mineral, lactating cows	36	36	36	36	36	36	36	36	36	36	36	36	432
Mineral, dry cows	1	1	1	1	1	1	1	1	1	1	1	1	12
Mineral, close-up cows	2	2	2	2	2	2	2	2	2	2	2	2	24

Table 5: Investment Summary for a 2500-Head Free Stall Dairy in Southern Idaho

Item	Quantity Per Dairy	Unit	Price or Cost	Value or Cost		s Salvage e Value	Salvage Value	Discount Rate	Capital Recovery	Capital Recovery
	,				(n)	i/head)	(\$/herd)	(i)	Factor	Value
Initial Capital Outlays:										
Cattle:				\$3,062,500						
Initial cow purchase	2,500	hd	\$1,225	\$3,062,500	3	\$525	\$1,312,500	5.00%	0.3672	\$708,225
Land:				¢1 947 F00						
Land purchase*	150	ac	\$4,400	\$1,847,500 \$660,000	30			7.50%		\$49,500
Site Prep: Permits, well, roads**	2,500	hd	\$475	\$1,187,500	30	\$0		6.00%	0.0727	\$86,272
			Ş475		30	ÇÜ		0.0070	0.0727	700,272
Feeding Facilities:	1			\$211,710						
Scales	1	farm	\$100,000	\$100,000	30	\$0		6.00%	0.0727	\$7,265
Commodity shed, 7 bays	1	farm	\$105,000	\$105,000	30	\$0		6.00%	0.0727	\$7,628
Hay storage (1,200 tons)	2	farm	\$2,680	\$5,360	30	\$0 \$0		6.00%	0.0727	\$389
Hay tarps, 50' x 50'	3	stack	\$450	\$1,350	5	\$0		6.00%	0.2374	\$320
Freestall Barn				\$3,750,000.00						
Stalls, in 5 barns, 525' x 210'	2,500	stall	\$1,500	\$3,750,000.00	30			6.00%	0.0727	\$272,438
Milking Barn				\$1,181,000	30	#######################################	\$0	6.00%	0.0727	\$85,800
Building	3,500	sq ft	\$70	\$245,000			, ,			7-0-,
Double 36 parallel stalls	72	stall	\$13,000	\$936,000						
Hospital Barn				\$226,000	30	\$0		6.00%	0.0727	\$16,419
Building	1,000	sq ft	\$70	\$70,000	30	\$ 0		6.00%	0.0727	\$10,419
Double 6 parallel stalls	1,000	sq It	\$13,000	\$156,000						
		Stail	\$13,000							
Machinery:	1		Ć4E 000	\$1,234,803	25	64.500	64.500	C 000/	Total:	\$176,660
Generator	1 1	farm	\$45,000	\$45,000	25	\$4,500	\$4,500	6.00%	0.0782	\$3,438
Farm pickups, new Farm pickups, used	1	farm farm	\$40,000 \$20,000	\$40,000 \$20,000	8	\$4,000 \$2,000	\$4,000 \$2,000	6.00% 6.00%	0.1610 0.1610	\$6,036 \$3,018
4-wheelers	1	farm	\$6,000	\$6,000	10	\$600	\$600	6.00%	0.1010	\$770
10-wheel truck (manure removal)	2	farm	\$60,000	\$120,000	10	\$6,000	\$12,000	6.00%	0.1359	\$15,397
Tractor-125 HP	1	farm	\$95,000	\$95,000	20	\$9,500	\$9,500	6.00%	0.0872	\$8,024
Tractor-75 HP	1	farm	\$59,000	\$59,000	20	\$5,900	\$5,900	6.00%	0.0872	\$4,983
Tractor-60 HP	1	farm	\$44,000	\$44,000	20	\$4,400	\$4,400	6.00%	0.0872	\$3,717
Straw Spreader	2	farm	\$38,000	\$76,000	10	\$3,800	\$7,600	6.00%	0.1359	\$9,752
Loaders, used	2	farm	\$79,000	\$158,000	10	\$7,900	\$15,800	6.00%	0.1359	\$20,273
Skid steer loader	2	farm	\$35,000	\$70,000	3	\$3,500	\$7,000	6.00%	0.3741	\$23,989
Telehandler loader	1	farm	\$50,000	\$50,000	3	\$5,000	\$5,000	6.00%	0.3741	\$17,135
Semis, with feedbox mixers, new	1	farm	\$125,000	\$125,000	4	#######################################	\$12,500	6.00%	0.1610	\$18,863
Semis, with feedbox mixers, used	1	farm	\$65,000	\$95,000	2	\$6,500	\$6,500	6.00%	0.1610	\$14,639
Dump truck	2	farm	\$16,188	\$32,376	20	\$1,619	\$3,238	6.00%	0.0872	\$2,735
Vacuum tank	1	farm	\$64,500	\$64,500	10	\$6,450	\$6,450	6.00%	0.1359	\$8,276
Backhoe	1	farm	\$48,000	\$48,000	20	\$4,800	\$4,800	6.00%	0.0872	\$4,054
Boxscraper	1	farm	\$3,300	\$3,300	20	\$330	\$330	6.00%	0.0872	\$279
Brush hog, 10'	1	farm	\$9,127	\$9,127	10	\$913	\$913	6.00%	0.1359	\$1,171
Gooseneck trailer, 28'	1	farm	\$24,500	\$24,500	8	\$2,450	\$2,450	6.00%	0.1610	\$3,697
Miscellaneous	1	farm	\$50,000	\$50,000	10	\$5,000	\$5,000	6.00%	0.1359	\$6,416
Total Capital Costs/Salvage Value				\$11,513,513		#######################################				
Capital Costs/Salvage Value per Head				\$11,513,513		\$87				
						J 07				
Average Capital Costs				\$5,864,900						
Average Capital Costs per Head				\$2,346						
Total Capital Recovery Costs				\$1,410,916						\$1,410,916
Capital Recovery Costs per Head				\$564						\$564

^{*}Opportunity cost on land investment is calculated as land value multiplied by the interest rate. Land is not depreciable.
**Site preparation charges include nutrient management expenses.